

## **TESTIMONIALS**

### **Bill Klencck – General Manager of Paradise Valley Spas, CA**

The **Covana** just helped me sell another spa. My customer is a retired truck driver. He told me he was looking forward to relaxing after 30 years on the road. He came into the store and fell in love with the **Covana** but he didn't buy on the first visit. He came back two weeks later and said he had made the decision to buy the **Covana** the moment he saw it but it took a little while to figure out what features he valued in a spa. He shopped at several other dealers before returning to purchase both the Spa and **Covana** (w/three shades) from me.

One more thing, I stopped by his house yesterday for his "in home orientation" and he was excited to show me he had installed the key switch on the wall in his family room so they could open the **Covana** from inside the house. He said he is the envy of the neighborhood. At least five neighbors have stopped by to see his new spa and everybody loves the **Covana**.

That's one more very happy customer.

### **Melinda C – Grand Rapids, MI (Customer of Pools Plus Inc.)**

We've had our **Covana** cover lift for a couple of months now, and not only is it GORGEOUS, and unique, but it makes our Oasis a one of a kind!! We originally had the soft cover and purchased what was touted as top of the line cover lift assist (it lasted a week before the brackets warped and disfigured)...needless to say, this product is top of the line in both beauty AND functionality!!! Thank you for a fabulous product!!

MORE than satisfied **Covana** customer, Melinda C.

### **Jim B – Medina, OH (Customers of The Place)**

After two years of using our **Covana** I can honestly say that it makes our spa experience wonderful. We went the extra step of mounting the electronic switch on the wall in our kitchen. We can open the spa in any weather, step out the door and enjoy it. When we are done we don't have to fuss with the cover and it makes everything so enjoyable. The expense was hard to swallow at first buy looking back we couldn't be more happy with the purchase. The curtains give us the privacy of a gazebo or we can open them up to enjoy the fresh air. Don't hesitate to recommend the **Covana** to any of your customers. Give us a call if anybody wants to hear our opinion about your product or service. Thanks, Jim B.

### **Mark & Tina – Barrie, ON (Customers of Arctic Spa Oakville)**

Tina and I wanted to send you this quick note to let you know just how pleased we are with our new Arctic Spa hot tub. We knew we were speaking to someone with experience and that actually knew what they were talking about and not just showing us what the Spa can do.

We took delivery of our Arctic Spa Cub and sleek **Covana** on October 7; the delivery and setup was quick, efficient and uneventful. Your setup staff took us through everything we needed to know in order to enjoy our spa starting from the top control panel down to the valve controls and pumps.

A final note to anyone reading this, if Alain recommends purchasing the electric **Covana** cover listen closely, it will be the best thing you will ever buy. Thanks to Alain and the Arctic Spa staff for a pleasant experience, job well done!

### **Bill Grimme – Birmingham, AL (Customer of Swimming Pool Services)**

I am very pleased with the **Covana** and get a lot of comments on it. I am very pleased with its operation and I particularly value the security feature. I travel frequently and I don't have to worry about a neighborhood child falling into my hot tub. I like the idea that I can just remove a key and the spa is secure. I have received many positive comments and compliments from my friends and neighbors on the **Covana**.

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Overall, I am very pleased with the **Covana** and would be happy to tell anyone that I am. In my application, it was fairly easy for me to decide on the **Covana** when I did a simplified cost benefit analysis. Your website and videos are very helpful in evaluating and understanding the unit. Thanks for following up.

### ***Dean and Pam Bowers Kaukauna, WI (Customer of The Pool & Spa Centre)***

Thank you so much for working with us on the **Covana** cover. We really are enjoying it. With Dean being disabled, it was never an option for him to go use the hot tub without me having to open it up for him and now he can just go out anytime he wants. It is also better for me with my back since that other cover was heavy and this is much easier. We just open it up and jump in from the deck. Overall this cover is better than we expected and works wonderful. Even on windy days when we normally would not go out due to the wind, the privacy screen blocks the wind enough to make it enjoyable. It has been a good purchase decision so far. We highly recommend this for anyone who has trouble lifting the normal spa cover or even is thinking about a gazebo.

Thanks again for all your assistance with this.